

How To Ask Questions That Shift The Room

(Not Just Fill Silence)



Andrea Petrone
CEO Whisperer



1. Start With Curiosity, Not Judgment

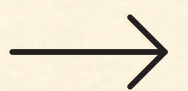
Don't use questions to trap or test.

Ask to understand—genuinely.

Curiosity disarms. Judgment
shuts people down.



Andrea Petrone
CEO Whisperer



2. Ask Questions That Slow People Down

The best questions create reflection,
not reaction.

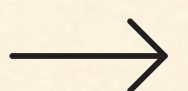
Try:

→ "What are we assuming here?"

→ "What would we do if we
weren't afraid?"



Andrea Petrone
CEO Whisperer



3. Use Silence To Let It Land

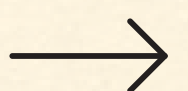
Ask your question—then stop talking.

Resist the urge to fill the silence.

Let it hang. That's when the truth shows up.



Andrea Petrone
CEO Whisperer



4. Don't Ask To Be Clever. Ask To Be Clear.

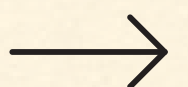
You're not here to impress.

You're here to unlock better thinking.

Simple, direct questions often go deeper than fancy ones.



Andrea Petrone
CEO Whisperer



5. Ask Questions That Reveal Ownership

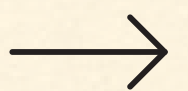
Instead of: "Why did this fail?"

Try: "What would you do differently next time?"

The first places blame. The second creates learning.



Andrea Petrone
CEO Whisperer



6. Flip The Lens

Great leaders help people see differently.

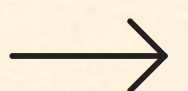
Try:

→ "If you were in their shoes, how would this feel?"

→ "If this goes well, what does success actually look like?"



Andrea Petrone
CEO Whisperer



7. End With A Forward Pull

Don't stop at reflection—
create movement.

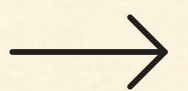
Ask:

→ "What's the smallest step we can
take today?"

→ "What would extraordinary look like in
this situation?"



Andrea Petrone
CEO Whisperer



Follow Me



Andrea Petrone
CEO Whisperer

If this hit home, you'll love the **free resources** I've created for you—actionable playbooks, practical templates, tools and more.

Link in my bio