

9 Things Not To Say In an Interview

(And what to say instead)



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Don't say :

“My focus is on work-life balance.”



Instead ask :

“What are the **key performance metrics** to focus on?”





Don't say :

“My last manager was really unfair.”



Instead Say :

“I'm looking for an environment that **prioritizes respect** and open **communication.**”





Don't say :

“So, what does your company do? ”



Instead Say :

“How has your **company's strategy** evolved over recent years?”



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Don't say :
“I'm not sure. ”



Instead Say :

“Let me **check on that** and confirm with you.”





Don't say :

“How fast can I get promoted?”



Instead ask :

“What does **career development** look like in this company?”





Don't say :

“I need at least [X] salary. ”



Instead Say :

“I'm looking for **fair compensation** aligned with my experience. Let's discuss the range once we determine the **mutual fit**.”





Don't say :

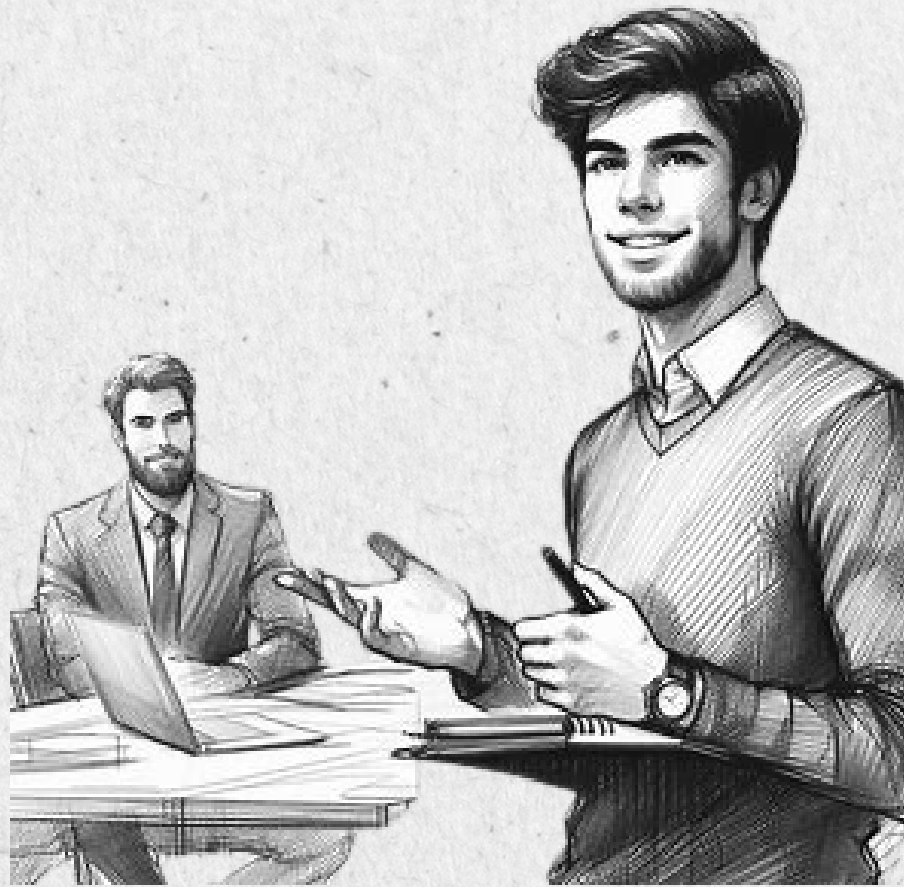
“I’m just looking to leave my current company.”



Instead Say :

I'm **interested** here because of...”





DON'T SAY :

“I'm open to any role you have. ”



Instead Say :

“I know that based on **my expertise** in [X], I can make the **biggest impact** in this role.”





Don't say :

“I don't have any questions.”



Instead ask :

“What's the **team culture** and **collaborative style**?”





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